







INVESTOR PRESENTATION JUNE 2021

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## **Investment Highlights**

- Addressing the Global Plastic Crisis: ~70% of PET bottles are not recycled. Approximately half of global textiles (clothing and carpets) are polyester fiber that are typically not recycled.
- **Breakthrough patented technology:** Enables the production of virgin-quality PET plastic and polyester fiber made from 100% recycled content. Legacy mechanical recycling does not produce 100% recycled plastic for high-value, food-grade applications.
- **ESG Tailwinds:** Consumers and governments are demanding more recycled content in packaging, driving new taxes on virgin PET as well as aggressive sustainability commitments by tier-1 consumer brands.
- **Trusted Partnerships:** Joint Ventures with industry leaders. Project commercialization target de-risking through multi-year offtake agreements and co-branding with globally recognized CPG brands.
- **Demonstration Facility:** Canadian pilot plant being upgraded to full demonstration and training facility to showcase operational best practices and design specifications for a commercial-scale facility already underway.
- Global Commercialization Strategy: Greenfield Infinite Loop™ facilities to be built using similar designs with industry partners near major urban areas globally.
- Attractive Targeted Project Economics: Targeting ~40%+ EBITDA margin<sup>1</sup> with multi-year offtake agreements at a premium to virgin and recycled PET pricing.



1. Company is targeting plant level Earnings before interest, taxes, depreciation and amortization (EBITDA)\* margins of approximately 40% Infinite Loop™ facilities and unleveraged project plant IRR's of 15%+. Margins, project returns and financing will vary depending on geographic location of the manufacturing facility.

\*Earnings before interest expense, income taxes, and depreciation and amortization ("EBITDA") is not a financial measure recognized under US GAAP. EBITDA is calculated as net income (loss) adjusted for interest expense, income taxes, and depreciation and amortization.

### LOOP AT A GLANCE

#### Loop Industries, Inc. NASDAQ: LOOP

| Shares Outstanding <sup>2</sup> | 47.1M                |
|---------------------------------|----------------------|
| Float <sup>2</sup>              | 19.2M                |
| Insider Holdings <sup>2,3</sup> | 59.2%                |
| Employees <sup>3</sup>          | 70+                  |
| Headquarters                    | Terrebonne<br>Canada |
| Founded                         | 2014                 |
|                                 |                      |

2. Includes the 4.1M shares of Northern Private Capital, 4.7M shares of SKGC3. At June 22, 2021



#### Q. WHAT DOES LOOP DO?

A. We call it sustainable science. At Loop, we've developed a technology that turns waste polyethylene terephthalate (PET) and polyester fiber into virgin-quality PET resin made from 100% recycled content.

Our revolutionary technology has a global application potential, as societies around the world continue to look for convenient methods of becoming more sustainable and less carbonintensive.



### OUR MISSION:

Unaccepting the status quo through science and innovation to accelerate a circular plastics economy.





# Responding to a Global Crisis

Humankind has produced **8,300 million tons of plastics since the 1950s<sup>1</sup>, and for good reason**:

- Plastic is durable, protecting foods from contaminants and pests;
- It is a resistant and versatile material for **textile production**;
- It is thin and lightweight, reducing volume and transport costs.

70% (5,800 million tons) of this plastic has become waste<sup>1</sup>

- In North America, collection rates for clear PET bottles are stagnant at roughly 29%<sup>2</sup>, with just 6% of recovered PET re-used in new bottles<sup>3</sup>
- 52% of the ~111 million MT of textiles produced globally in 2019 was polyester fiber<sup>4</sup>

Loop's technology enables the upcycling of low-value PET and polyester fiber into high-value applications, such as 100% Zero Waste Europe: The El Dorado of Chemical Recycling, 2019 NAPCOR, Report on Postconsumer PET Container Recycling Activity in 2017, 2018 Report on Postconsumer PET Container Recycling Activity in 2017, 2018

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Cleaning the rPET Stream: How we scale post-consumer recycled PET in the US, Closed Loop Partners, 2017

4. Textile Exchange Preferred Fiber & Materials Market Report 2020

## Legislative Changes

New and potential government taxes, or responsibility fees, on virgin plastic are expected to increase the cost of virgin PET plastic.

Regulatory factors may also materially impact and shift demand towards recycled PET.



California law requires plastic bottles to contain at least 15% post-consumer resin by 2022, 25% by 2025 and 50% by 2030. In 2022, the UK will implement a £200/tonne tax on plastic packaging that does not contain at least 30% recycled plastic.

Italy's Minister of the Economy announced a proposed €450/tonne tax on virgin plastic, to be effective in 2021.

The EU has implemented a new tax on plastic waste at a rate of €800/tonne on non-recycled plastic packaging, **relative** to a price range of €1150-€1350<sup>1</sup>/tonne

for virgin plastic in the EU.

The 2018 Chinese ban on importing plastic waste highlights the opportunity and urgency for manufacturing virginguality PET from waste

materials.

1. Source: ICIS Polyethylene Terephthalate Pricing Report (Europe), April 23, 2021

## **Growing Demand**

With increasing environmental, social and economic pressures, major consumer brands have adopted ambitious sustainability targets that will be difficult to achieve given inherent limitations of legacy mechanical recycling technologies.

These brands have committed to integrating a range from 25% to 100% recycled plastic into their packaging by 2025 or 2030<sup>1</sup>.

Currently, no known commercial volumes of 100% recycled PET resin meeting virgin quality standards are available to CPG customers





TOTAL ANNUAL RECYCLED PET SPEND:

~ USD 1.75 BILLION /YEAR<sup>2</sup>





2. Annual PET spend estimated assuming \$0.75 per pound and Loop Industries' estimate of CPG brands" volumes

## **Technology Highlights**



Virgin-Quality PET Resin & Polyester Fiber



Infinitely Recyclable with no Degradation in Quality



Low-Energy Depolymerization for Cost-Efficiency and Higher Yields compared to higher energy recycling technologies



Enables Low-Quality PET Plastics and Polyester Fiber to be Upcycled to High-Value Applications



Accepts Wider Variety of Feedstock Unable to be Processed by Legacy Recycling Technologies



Robust Intellectual Property Portfolio



Partnering with Industry Leaders



Obtained No Objection Letter from the Food and Drug Administration (FDA) and monomers have been REACH certified for import and manufacturing in Europe



## **How it Works**

LOOP FACT: low energy means we can use a wider array of feedstocks, increase cost-efficiency, reduce side reactions, which leads to higher yields compared to higher energy recycling technologies!



## **Recycling the Unrecyclable**

Loop's technology can eliminate contaminants, such as dyes, additives and other impurities.

As a result, we can prevent otherwise unrecyclable materials from ending up in landfills, oceans and other natural areas. Materials such as:

- Colored plastic bottles
- Thermoform trim
- Clothing and carpet
- Waste from other recyclers
- Opaque plastics
- Degraded ocean plastics





## **Infinitely Recyclable**



Consider this chocolate cake. Loop's technology is designed to break the bonds in a PET molecular chain to produce DMT and MEG. This is analogous to breaking down the chocolate cake into its base ingredients; eggs, flour, sugar, chocolate back to their purest form... even going so far as putting the eggs back into their shells!

From there, Loop can combine these basic ingredients to bake a brand-new cake. And this process can be repeated infinitely!



## **Environmental Impact**

When compared to virgin PET produced from fossil fuels<sup>1</sup>, Loop PET made from 100% recycled material shows environmental benefits that make it a solution that's kinder to the planet.



60% Less Global Warming Potential (GHG)<sup>1</sup>



58% Less Smog Formation Potential (SFP)<sup>1</sup>



Water Consumption<sup>1</sup>

#### 75% Less

Primary Energy Demand (Non-Renewable)<sup>1</sup>





1. Source: Preliminary Life Cycle Assessment of Loop GEN II PET Depolymerization Technology, 2020





1. Source: Preliminary Life Cycle Assessment of Loop GEN II PET Depolymerization Technology, 2020

2. Equivalencies calculated using the United States Environmental Protection Agency Greenhouse Gas Equivalencies Calculator

### Infinite Loop™

### The Future of PET Manufacturing

Infinite Loop<sup>™</sup> greenfield manufacturing facilities are designed to be an end-to-end commercial solution to supply the global demand for virgin-quality, Loop<sup>™</sup> PET resin made from 100% recycled content.

### **Key Highlights**

- Facilities to be located near large population centers where people are consuming and recycling plastic.
- Manufacturing solution combines Loop's proprietary depolymerization technology with INVISTA/Chemtex's PET polymerization know-how.
- We are progressing the engineering of our full-scale commercial facilities with a target capacity of up to 70,000 metric tons/year. The engineering philosophy we have adopted is **design one, build many** facilities.
- Attractive project economics with Loop targeting ~40% EBITDA margins<sup>1</sup>. Offtake pricing based on a waste PET plastic bale indexes<sup>2</sup>, which is largely decoupled from oil and virgin PET pricing.
- Loop believes that Loop™ 100% recycled resin and polyester fiber would command a premium to virgin and mechanically recycled PET.



• Loop is targeting multi-year take or pay agreements for our planned Infinite Loop™ project capacities.

Company is targeting plant level Earnings before interest, taxes, depreciation and amortization (EBITDA)\* margins of approximately >40% Infinite Loop™ facilities and unleveraged project plant IRR's of 15%+. Margins, project returns and financing will vary depending on geographic location of the manufacturing facility.
\*Earnings before interest expense, income taxes, and depreciation and amortization ("EBITDA") is not a financial measure recognized under US GAAP. EBITDA is calculated as net income (loss) adjusted for interest expense, income taxes, and depreciation and amortization.
IHS Markit, ICIS, RecyclingMaterials.net

### Infinite Loop™ Québec

Loop is in the planning phase for an Infinite Loop™ manufacturing facility in the province of Québec, Canada.

On May 27, 2021, we acquired a 19 million square foot parcel of land in Bécancour, Québec for \$4.8 million, which offers attractive logistics, being located on the St-Lawrence river and access to rail.

# In partnership with OSUE2

Loop and environmental services leader SUEZ have announced plans to build the first Infinite Loop™ facility in Europe.

- The partnership combines SUEZ's resource management expertise and Loop's breakthrough technology for the production of virgin-quality, food grade, 100% recycled PET plastic.
- This Infinite Loop™ enhanced PET recycling facility is expected to be among the largest in the world, with the potential **to produce the equivalent of up to 4.2 billion** food grade beverage bottles annually.<sup>1</sup>
- We believe the facility will bring an end-of-life solution to the waste plastic inputs currently not recycled, which should directly increase recycling rates in the country where it will be built.
- Final site selection is targeted for summer 2021. Commissioning of the facility is currently targeted for 2023.



## **Strategic Partnership in Asia**



Loop and SK global chemical have announced a strategic partnership for the development of sustainable PET manufacturing facilities across Asia

- Addressing the Asian market opportunity for PET plastic and polyester fiber made from 100% recycled content
- Building multiple Infinite Loop™ manufacturing facilities, starting with our first planned facility in South Korea
- By 2030, to divert ~400,000 tonnes of PET plastic and polyester fiber waste from landfills, oceans and incineration annually
- Loop to own 49% of JV and a recurring licensing fee as a percentage of revenue from each facility

#### SK global chemical's 10% equity stake in Loop to participate in its global growth strategy

#### Asia is the largest global market opportunity for PET plastic and polyester fiber recycling

- Expected to be over 70% of global PET demand in 2022<sup>1</sup>
- ~60% of the world's population, living in densely populated cities
- Center of global polyester fiber manufacturing for textiles, clothing, and apparel<sup>2</sup>.



### About SK global chemical



SK global chemical is an ideal partner because of its scale and sophistication, its global chemicals manufacturing footprint and a shared vision to create value through sustainability and innovation make them a valued partner in our journey to expand our technology in Asia.

"In 1972, SK global chemical laid the foundation for the development of petrochemical industry by operating the first naphtha-cracking facility in Korea. We provide various automotive & packaging products and solutions that customers and markets require. Furthermore we are growing into a technology-based global chemical company through continuous R&D efforts and global expansion.

SK global chemical will achieve its vision, 'Green for Better Life', by establishing a plastics based circular economy by collaborating with various partners and stakeholders. We will expand our portfolio of eco-friendly products and will continuously recycle beyond the amount of plastics that we produce in order to realize and leverage the sustainability efforts that will benefit our planet.

Source: SK global chemical



## **Retrofitting Existing Facilities**

North America and Europe focus, in partnership with





In 2018, Loop entered into a 50/50 Joint Venture Agreement with Indorama Ventures to integrate Loop's depolymerization technology with Indorama's existing PET plant in Spartanburg, South Carolina with the objective of producing 40,000 metric tons of 100% sustainably produced Loop™ branded PET resin per year.

Spartanburg, SC, USA Estimated capacity: 40,000 metric tons/ year







- Loop's pilot plant has been proving out technology and refining processes for future commercialization
- The pilot plant is in process of being converted to an Infinite Loop™ demonstration and training facility in support of our commercial efforts, which is expected to be largely complete in 2021.
- Loop has entered into an agreement to acquire PET polymerization equipment from INVISTA/Chemtex to manufacture limited quantities of Loop™ branded PET resin at our demonstration facility to supply select customers.
- Technology is subject to third-party due diligence conducted by CPG clients and global tier-1 industrial partners.
- **PET depolymerization technology is independently verified** by Kemitek (December 10, 2020).





### **Leadership Team**



**Daniel Solomita** Founder, Chairman & Chief Executive Officer



**Drew Hickey Chief Financial Officer** 



**Stephen Champagne Chief Technology Officer** 



**Karine Tessier** Vice-President, **Research & Development** 

Oversees research and development, innovation and implementation of new processes

Project and team management expert with over 15 years' experience in the pharmaceutical industry, primarily in the development of new products

Holds a Bachelor in Immunology and Microbiology from McGill University and a Master's **Certificate in Project** Management issued jointly from Université Laval and York University



**Yves Perron** 

Vice-President, **Engineering & Construction** 

Responsible for project execution, engineering, procurement and contracting, construction and project control

Over 25 years of leadership experience in engineering, construction and project management

Holds a Bachelor of Engineering from École de Technologie Supérieure, Université du Québec, as well as an MBA from Université du Ouébec à Montréal and an Executive MBA from Université Paris Dauphine

Founded Loop and is the chief architect behind Loop's growth strategy & mission to transform the global plastics industry

President & Chief Executive Officer & Chairman of the Board of Directors

Prior to founding Loop, Mr. Solomita focused on developing Polyamide landfill remediation projects across North America

Has had a successful career in investment banking with large Canadian banks spanning more than 25 years in both North America and Europe

Member of the Institute of Corporate Directors in Canada

Honors Business Administration degree from the University of Western Ontario

Possesses a wealth of industrial experience, from laboratory development through engineering, procurement, and construction, to commercial plant commissioning

Strong record of driving teams to design optimized, highperformance processes

Holds a Bachelor of Engineering from Université Laval

## **Our Board of Directors**

|                                                                                                                                                                                                                        | <b>CE SELLYN</b>                                                                                                                                                                                                                                                                                                                                                                               | ANDREW LAPHAM                                                                                                                                                                                                                                                                                                                                                                           | JAY STUBINA                                                                                                                                                                                                                                                                                                                                                         | PETER KEZIOS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | LOUISE SAMS                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |
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|                                                                                                                                                                                                                        | ependent Director                                                                                                                                                                                                                                                                                                                                                                              | Director                                                                                                                                                                                                                                                                                                                                                                                | Director                                                                                                                                                                                                                                                                                                                                                            | Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | Director                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
| in April 201<br>Independe<br>From 1999<br>Executive V<br>Financial of<br>Officer of G<br>where he p<br>in growth of<br>Gildan gre<br>company f<br>governand<br>responsibi<br>Mr. Sellyn H<br>career in s<br>leadership | I to the Board of Directors<br>8 and serves as the Lead<br>ent Director<br>to 2015, Mr. Sellyn was<br>Vice President, Chief<br>and Administrative<br>Bildan Activewear Inc.<br>Dayed an important role<br>and development as<br>to a large cap public<br>respected for<br>ce and social<br>ility<br>has had a successful<br>senior executive<br>o positions with public<br>s spanning 35 years | Co-founder and CEO of<br>Northern Private Capital Inc.,<br>a private investment firm<br>based in Toronto and Halifax<br>Mr. Lapham previously<br>worked for the Blackstone<br>Group where he served as<br>Chairman, Blackstone<br>Canada focused on<br>investment opportunities in<br>Canada<br>Mr. Lapham also served as a<br>senior investment<br>professional at Onex<br>Corporation | Appointed to the Board of<br>Directors in 2016<br>Posesses 30 years of<br>experience in founding/<br>operating a business,<br>finance, technology<br>implementation, and data<br>management<br>Mr. Stubina is the Co-founder<br>and Chief of Operations and<br>Sales of Continent8<br>Technologies, a data center<br>operator in Europe, North<br>America, and Asia | Specialized in the field of<br>polymer research,<br>development, and is a<br>technology expert who has<br>been employed in numerous<br>executive, director,<br>leadership and professional<br>positions within the polyester<br>industry for over 33 years.<br>Ph.D. in Chemical Engineering<br>from Princeton University and<br>currently acts as a research<br>and development consultant<br>in the fields PET Resin & Fibers<br>and Sustainable & Specialty<br>Polyesters<br>Worked as a research and<br>development consultant<br>since 2017, and held over the<br>span of 18 years, various<br>senior executive positions<br>with DAK Americas LLC<br>(formerly DuPont-Akra<br>Polyester LLC) | Appointed to the Board of<br>directors in 2021, Ms. Sams has<br>had a distinguished career,<br>namely as Executive Vice<br>President and General Counsel<br>of Turner Broadcasting, Inc,<br>from 2000 through 2019.<br>She has joined the boards of<br>two US publicly listed<br>companies and currently<br>serves as the Chair of the<br>Board of Trustees of Princeton<br>University<br>Ms. Sams has previously<br>served on the boards of<br>various cultural and charitable<br>organizations and brings a<br>wealth of experience in<br>corporate governance from<br>large, reputed organizations. |

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Loop's Board of Directors will appoint an SKGC designee as part of their 10% strategic investment

## **Our Journey**

INDORAMA



**Engineering partner Worley** 

SUez

Partnership with SUEZ for Infinite Loop™ **European facility** 

O INVISTA Chemtex

Agreement with INVISTA/Chemtex

· Financing: underwritten equity offering, net proceeds of ~\$25.1M

 REACH Registration of monomers for import and manufacturing into Europe



Joint Venture with

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